## \*\*Pacific Glacier Tours did not operate in 2020 due to Covid\*\*

			5)/10		Santana and Santan		TO THE PARTY OF TH					
	FY17 Actual		FY18 Actual		FY19 Actual	ETV1	FY21 Actual	Control of the contro	FY22 Actual	Antism Puscini muni	FY23 F1	
Utilization												
Cruises Per day	5	1	5	-	5		5		5		5	
Cruise Days	116		124	To a second seco	125	1.5	100		111		120	
Total Number of Cruises	580		618	and the second s	625		469		542		600	
Vessel Passenger Capacity	170	- Andrews	170		170		96	as a Chair o Tattion Affair sa CChairn an America Sa e candense and sections	146		146	Charles and the second
Total Available Capacity	98,600		105,060		106,250		45,024		79,132		87,600	
Passengers	Annihitati							And heart and rest of the first form and the second				
Cruisetour	7,617	\$61.09	4,406	\$22.71	3,566	\$23.39	0	\$0.00	4,524	\$24.83	0	\$0.00
Prebooked	4,136	\$20.48	3,064	\$22.71	5,000	\$23.39	5,824	\$24.34	5,376	\$24.60	0	\$0.00
On Site	17,450	\$11.26	18,136	\$33.39	18,050	\$33.50	18,963	\$28.82	15,066	\$37.44	0	\$0.00
Tour Desk	727	\$46.27	784	\$23.45	819	\$25.19	692	\$10.32	2,358	\$17.70	31,974	\$30.00
Shorex	3,669	\$11.15	2,027	\$34.16	8,786	\$9.90	0	\$0.00	1,216	\$24.82	0	\$0.00
Total	33,599	\$24.44	28,417	\$30.36	36,221	\$25.20	25,479	\$27.29	28,540	\$30.86	31,974	\$30.00
Utilization							23,773	727.23	20,540	730.00	31,374	750.00
Financial Summary					And the state of t							
Revenue	The second secon	The state of the s		The second secon								
Tour	465,324	56.7%	100,060	11.6%	83,409	9.1%	0	0.0%	112,331	12.8%	50	0.0%
Prebooked	84,722	10.3%	69,583	8.1%	116,950	12.8%	141,756	20.4%	132,269	15.0%	0	0.0%
On Site Sales	196,475	23.9%	605,490	70.2%	604,680	66.3%	546,549	78.6%	564,127	64.1%	0	0.0%
Tour Desk Sales	33,635	4.1%	18,387	2.1%	20,630	2.3%	7,144	1.0%	41,739	4.7%		100.0%
Shorex (PCL & HAL)	40,892	5.0%	69,240	8.0%	86,997	9.5%	0	0.0%	30,181	3.4%	959,220	0.0%
Miscellaneous	0	0.0%	0	0.0%	00,557	0.0%	0	0.0%	0	0.0%	0	0.0%
Total Revenue	821,047	100.0%	862,760	100.0%	912,666	100.0%	695,449	100.0%	880,648	100.0%	959,270	100.0%
Credit Card Commissions	13,147		14,134		15,202	50021	15,745	LST EA	15,673		15,190	
Net Revenue	807,901		848,626		897,464		679,704		864,975		944,080	
Operating Expenses	- Control of the Cont								•			
Payroll Earnings	239,269	DOMESTIC TRANSPORT AND THE PROPERTY OF THE PRO	246,681	CHAIRSE COURT ABART COROSSION HARCUCOTTS TO TANK A COR	238,698	AND SALE	150,389		309,106		285,278	TO A MICE OF A PARTICULAR OF THE RESIDENCE AND A STREET CONTRACTOR OF THE STREET, AND A STREET,
Payroll Benefits & Taxes	52,849	tre-hasonatignegati rasilitasawa senten harintara da susta	42,001		39,785		45,388	per de la companya de	54,541	SELECTOR STATE OF THE PROPERTY	50,922	
Employee Related Expenses	995		1,394		1,054	CHANGE OF THE PARTY OF THE PART	1,193		1,507		1,300	
Outside Services	28,255		39,622		43,458	NAME OF THE PARTY	32,674		36,496		46,000	
Fuel/Utilities	21,822		26,767		26,299		22,240		46,367	The succession of the successi	46,000	
Maintenance	201,599		77,258		79,933	THE CALL	74,407		321,812	District Company of the International Section Company	84,700	
Consumable Supplies	5,414		3,457		2,380	Tool of the second	6,406	NEW COUNTY CHARACTER STATE CONTRACTOR ST	5,829	SHORED YOU DIRECT STORY DROPS ON COLUMN TO HARVE HE STORY AND	5,600	
Rent	42,794		42,208		35,422		27,393	PROCESSOR STATEMENT OF THE STATEMENT OF	32,606	Rentice Management of the property of the prop	58,100	
Insurance	38,100	empelinistry view aureluistreau ant anvente persona	49,734		49,550		32,200		30,735			
Taxes & Government Fees	7,753		7,308		6,557	The state of the s	7,137		L	MALITICAL SET OF A MINISTER CONTROL OF A CON	16,076	
Other Tour Operating Expenses	3,399		3,629		1,169		1,026	THE CONTRACTOR STREET,	(33,070)	500-00-00-00-00-00-00-00-00-00-00-00-00-	7,624	
Total Operating Expenses	642,249		540,060	and the second s	524,304	To the second se	400,455		806,558		1,100 556,699	APPENDING COSTS CO
Gross Operating Profit	165 653		300 ECC		272.160		270.010					
Gross Operating Profit	165,652		308,566		373,160	Displanta	279,249	BARROS W	58,417	103.652	387,381	The state of the s

<sup>\*\*</sup>Large maintenance expense in 2022 was due to dry dock and inspection of MV Ptarmigan. Next inspection due May 2027\*\*